

Case Study

+ **JBT Marel**
Proseal



+ JBT Marel Proseal

Solutions

7 modules

Industry

Manufacturing

Size

Over 350 Employees

Location

Adlington, Cheshire

United Kingdom

UK Manufacturing Company Transforms Safety, Quality, Risk and Efficiency with Smarter EHS System

Company Overview

Proseal UK, a division of JBT Marel Global, designs, manufactures, assembles and services high quality tray sealing machinery and bespoke turnkey production line solutions. The machines are used to put flexible film lids onto pre-formed trays by applying a combination of time, temperature and pressure, to create a bond between the pre-formed tray and lidding material.

Predominantly used in the food sector, Proseal UK tray sealing machines package foods such as; ready meals, ready-to-cook dishes, meat, poultry, fish, fruit, vegetables, salads and sandwiches.

Proseal UK's advanced technology is trusted by global food organisations packaging at significantly high volumes, to help extend the shelf life of produce and help retailers deliver food in the freshest state possible to the consumer.

Challenges

Proseal UK faced challenges in managing safety, compliance, and quality. Across the organisation, teams had historically relied on disconnected spreadsheets, manual reporting, and outdated processes.

Each department had developed its own way of operating, which led to a lack of consistency across the organisation. As a result, it was becoming challenging to track risks, manage quality issues, and produce accurate reports. Meeting ISO standards also became more complex without a standardised approach across all teams.

In addition, data requests from senior management required considerable time and resources, as teams needed to manually gather information from different sources — time that could otherwise have been directed toward other priorities.

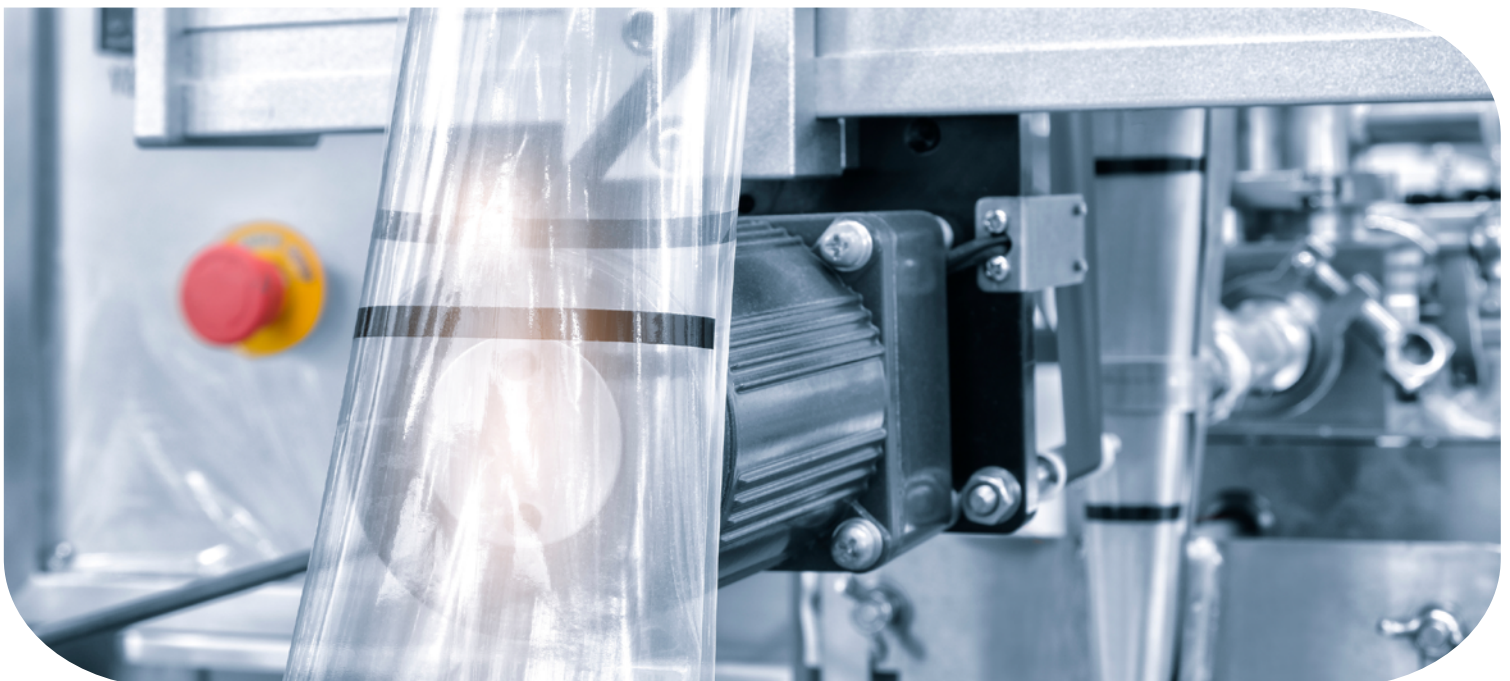
Proseal UK realised that they needed a better approach to streamline their EHS management. They wanted a system that could be easily implemented, used by all employees from the frontline to the boardroom, and improve the volume and quality to inform decisions and resources.

Why It Matters

With HSI Donesafe, issues are not just fixed. They are tracked, analysed, and prevented from recurring.

Creates a centralised system of accurate, consistent data that helps inform safety practices.

Instant access to safety history, proof of competency, and data to make informed decisions.



The Solution

The implementation of HSI Donesafe marked a major turning point for Proseal UK.

The software provides a single, centralised platform where safety, quality, and compliance data could be tracked in real time - eliminating the need for scattered spreadsheets and manual processes.

To support their immediate needs, Proseal UK implemented 7 modules:

- Knowledge Base (including Document Management)
- Audits & Checklists
- Plant & Equipment (including Asset Management)
- Supplier/Contractor Management
- Quality Management (including NCR Reporting, Change Management, Continuous Improvement)
- Risk Management
- Learning Management (including Inductions & Competency)

"We now use HSI Donesafe for **the ticket system, for contractors, risk assessments, permits to work, and compliance tracking.**

This has **completely transformed how we manage safety and compliance.**"

— David Armitage,
Senior Manager HSE & Facilities
Proseal UK

One of the most transformative changes was in engagement and responsibility. Prior to HSI Donesafe, quality and safety concerns often went unaddressed. If an issue was raised in an Excel sheet, it could be deleted, overlooked, or lost in a sea of emails.

Now, once a problem is reported, it's there for everyone to see. It can't be erased. It can't be ignored.

And this transparency has created a fundamental shift in accountability. Employees who once felt unheard were now actively engaged in identifying and solving issues. With HSI Donesafe, issues raised are tracked, analysed, and responded to help prevent them from recurring.

"The visibility of the system has helped us to drive accountability and shifted to a culture of quality focussed improvements."

— Ashley Davies
Specialist RCI & Quality Engineer
Proseal UK

Results

Proseal UK has experienced a range of results, spanning from time saved, better engagement and accountability, and a shift to proactive management of safety, compliance, risk and quality management.

By removing bottlenecks by automating key tasks, HSI Donesafe has helped to improve collaboration, and ensure that every department works from the same structured framework.

"Departments were just using Excel sheets, so there was no visibility. Each department had its own system. **Now, teams can assign reports across functions and track progress in real time.**"

— Ashley Davies,
Specialist RCI & Quality Engineer
Proseal UK

With HSI Donesafe, Proseal UK has shifted to a structured problem-solving approach, using data-driven insights to prevent recurring failures. This change has led to:

- **ISO compliance and standardisation** – A structured system replaced ad-hoc processes, making audits seamless.
- **Elimination of data silos** – Teams can now assign reports across departments and receive feedback on the same record.
- **Proactive risk management** – Issues are no longer just fixed but analysed for long-term solutions.
- **Real-time tracking** – Automated notifications ensure problems are addressed before they escalate.

By streamlining risk assessments, Proseal UK:

**REDUCED PROCESSING TIME BY 87%
AND SAVED 875 HOURS (21 WORKING WEEKS)**

Across 500 assessments.

David Armitage, Senior Manager HSE & Facilities at Proseal UK, said the time savings have been remarkable. He attributes this to the simple-to-use interface and automations, "We had a system where a risk assessment took two hours. We moved it into HSI Donesafe and cut that down to 15 minutes. That's an hour and 45 minutes saved per assessment, and we had 500 to do."



By eliminating manual processes, improving data visibility, and creating a culture of ownership, Proseal UK has achieved:

- Faster, more accurate reporting and risk management
- Increased visibility and accountability—no more hidden issues.
- Real-time tracking and automation for safety and compliance
- A proactive, problem-solving approach to quality control
- Engagement and ownership at all levels of the business.
- Time savings across risk assessments, contractor management, and reporting.

HSI Donesafe has become more than just software at Proseal UK. It has created a centralised framework for safety, quality, and compliance reducing the reliance on scattered systems.

"The data is really powerful.

If we can track repeat issues, we can conduct a root cause analysis on our biggest problems rather than just applying quick fixes.

That's where the real value lies."

— David Armitage,
Senior Manager HSE & Facilities
Proseal UK

**Smarter software
for a safer tomorrow.**

donesafe.com/uk

UNITED KINGDOM | AUSTRALIA | NEW ZEALAND | UNITED STATES | CANADA

